

Request for Offers: Support to the Innovative Finance Technical Working Group

Introduction

The Geneva International Centre for Humanitarian Demining (GICHD) is pleased to invite consultants to submit a quotation for the provision of the description of the goods or the services described below as per requirements set out in this request for offers.

Reference number: RFO/2025/DP/01

Project number: 9500

Posting date: 30 June 2025

Deadline for submission of the Request for Quotation form: 20 July 2025, 17:00 Geneva Time.

Country/ies of deployment: N/A – Remote Support

Currency: The quotation shall be presented in Swiss Francs (CHF)

Language: The quotation shall be submitted in English

Submit to: consultants@gichd.org; d.payne@gichd.org

Scope of work

The GICHD is in the process of setting up an Innovative Finance Secretariat as well as an Innovative Finance Technical Working Group (IFTWG) to advance the overall structuring and implementation of innovative finance mechanisms for the mine action sector and establish this innovative finance point of reference for the sector. The Secretariat, overseen by an Innovative Finance Advisor currently being recruited by the GICHD, will have the overarching responsibility of coordinating the concrete design, advancement and implementation of frontloading for the mine action sector via the IFTWG.

While the recruitment of this Advisor is on-going, the IFTWG has been launched and is actively looking into specific areas of interest to advance the establishment of specific mechanism and structures discussed at the IFTWG. Additional support is needed to advance on conducting targeted research and making concrete, actionable recommendations regarding the structuring process to ensure this advances while the Innovative Finance Advisor recruitment is underway. To this effect, the following deliverables are envisaged:

Deliverable 1: Undertake research and develop a 3-5 -pager on current Eurostat exemptions applied to IFFIm and outline the related Eurostat rules and identify if/how a finance facility for mine action could potentially receive an exemption.

- This should include liaison with relevant IFTWG members (including IFFIm) to understand the how the original Eurostat negotiations were conducted and, according to the envisaged format of IFFMA, should propose a way forward with concrete, timebound actions necessary to render IFFMA eligible for the same exception (if it is found to be potentially eligible). If it is, through the research conducted, not found to be eligible, alternative solutions should be proposed.

Deliverable 2: Collaborate and coordinate with relevant IFTWG members, such as the European Investment Bank, to assess optimal financial structure options and timeframes for IFFMA implementation, exploring variations on pure frontloading and involvement of private finance and philanthropy.

- This collaboration should result in a 5-7 -pager that outlines viable options, based on research and consultations conducted with relevant IFTWG members and beyond, and a proposed way forward with concrete, timebound actions.

Deliverable 3: Based on the recommended financial structure and its particular needs regarding supporting components, collaborate and coordinate with relevant IFTWG members and propose via a 5-7 -pager recommendations for the supporting entities needed to accompany the financial structure (including for example an international finance facility, a Treasurer and an implementing body).

- This should include recommendations regarding location of entities, with attention to applicable tax regimes to ensure fiscal optimization, as well as a projected overview of operating costs and the minimum required functional positions with the structures.

Deliverable 4: Draft terms of reference for research to be conducted on the investment case for the IFFMA model, as well as additional data needs in order to do so (notably, methodology to conduct the analysis for every \$1 spent on mine action, \$x is saved in otherwise lost livelihood benefits, etc.).

- This should be accompanied by scoping/market research regarding providers who may be able to conduct this type of research and provision of a 2-page overview of the results of this scoping/market research.

Deliverable 5: Develop an advocacy and outreach plan to target potential donors for IFFMA in varying capacities to support (including donors who may be able to directly provide funding commitments to an IFFMA as well as donors who may be interested in supporting the mechanism but who cannot provide funding commitments directly to the mechanism).

- This should be done in consultation with relevant IFTWG members and focus on 4 specific donors who may be likely to fund the IFFMA directly. The plan should also provide concrete

ideas regarding how to engage donors who cannot make long-term legally binding pledges can still support the IFFMA.

Deliverable 6: Provide feedback, upon request from the GICHD, on developed IFTWG-related materials, including technical preparatory documents, roadmap updates and meeting agendas

Delivery dates of the services

The requested deliverables outlined under the Scope of Work are expected to be delivered during the period of 1 July 2025 – 31 October 2025. Precise deadlines for each specific deliverable will be further developed and communicated to the selected consultant upon selection of the consultant and in line with the outcomes of the first Innovative Finance Technical Working Group Meeting, held on 30 June 2025.

Estimated work days to deliver the services

The estimated work days per deliverable are outlined below:

- Deliverable 1: 6 days
- Deliverable 2: 12 days
- Deliverable 3: 10 days
- Deliverable 4: 2 days
- Deliverable 5: 3 days
- Deliverable 6: 4 days

Total estimated work days: 37 days

The consultant shall provide a coherent, organized and clear proposal in response to the request.

Project resources

Name of the company: ADD NAME

Name of individual: ADD NAME OF INDIVIDUAL

Address: ADD ADDRESS

Proposals

Consultant: ADD QUALITATIVE NARRATIVE ON HOW TO UNDERTAKE THE WORK OR DELIVER THE SPECIFIED GOODS OR SERVICES

Availability

Consultant: ADD TEXT TO CONFIRM CAPACITY TO DELIVER THE SPECIFIC GOODS AND SERVICES WITHIN THE REQUIRED TIME LINE

Pricing

Equipment such as laptops with word processing software are not covered by the GICHD and should be included in the consultant services at no extra cost.

Services	Days/Units	Rate in CHF	Total
Fees			
Daily fees			
Professional costs (estimates)			
Transportation costs			
Accommodation			
Other costs (estimates)			
Purchase of equipment, VAT, etc.			
Total			